

# BPM & SharePoint Designer or Custom-Made?

Kenneth Lo, PMP | @klopmp  
TMC Software



# Company

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- TMC Software
- San Francisco-Based
- SharePoint | BPM | Business Intelligence
- Microsoft Gold Partner
- @tmcsoftware

# Bios

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- Kenneth Lo
- Director of Consulting Services
- SharePoint | Social Media | Mobile
- PMP, MCTS, MCSD
- @klopmp

# Objectives

- Educate
- Entertain
- Engage
  - #spintel



# Agenda

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- **Big Picture**
- **Designer**
- **Custom-Made**
- **Independent Labels**
- **Recommendations**

# Big Picture

- SharePoint Capabilities – “The Wheel”
- Development Framework



# Big Picture

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- Business Process Management (BPM)
- Process Modeling
- Process Automation
- Workflow

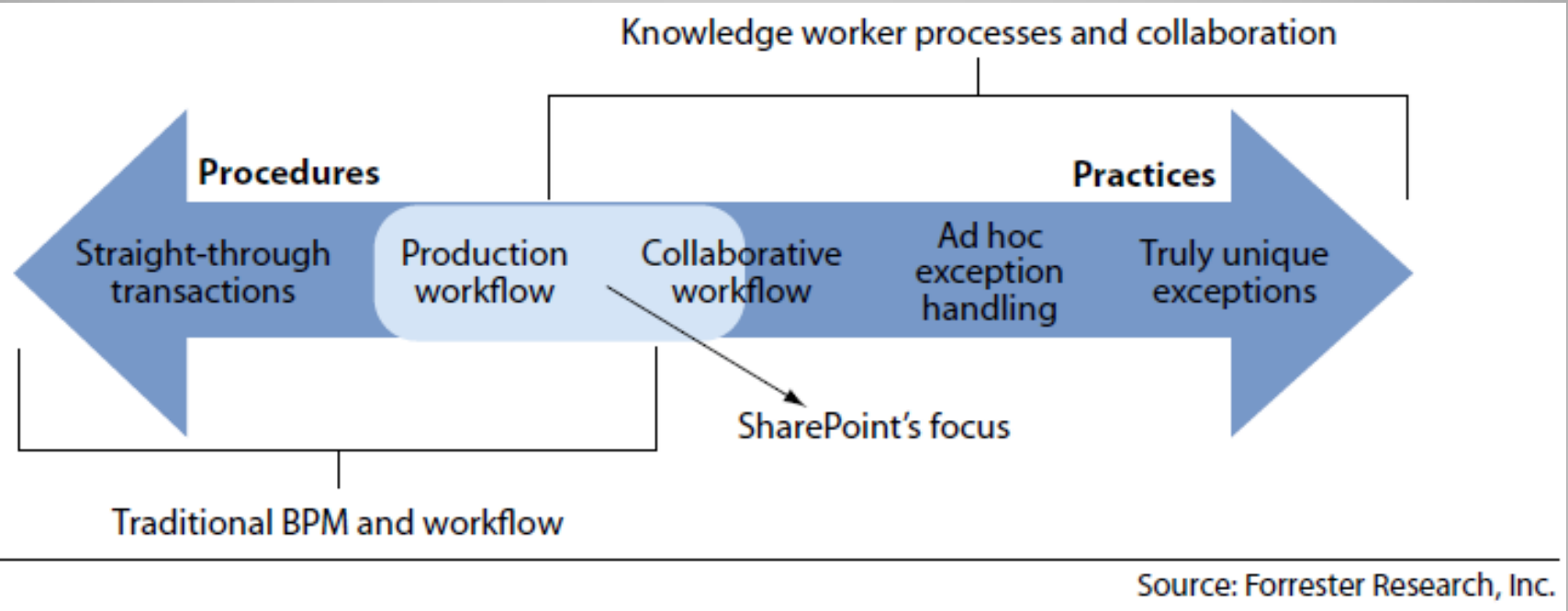


# Big Picture

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- **Key Benefits**
  - **Automated**
  - **Standardized**
  - **Flexible**
  - **Reusable**
  - **Scalable**

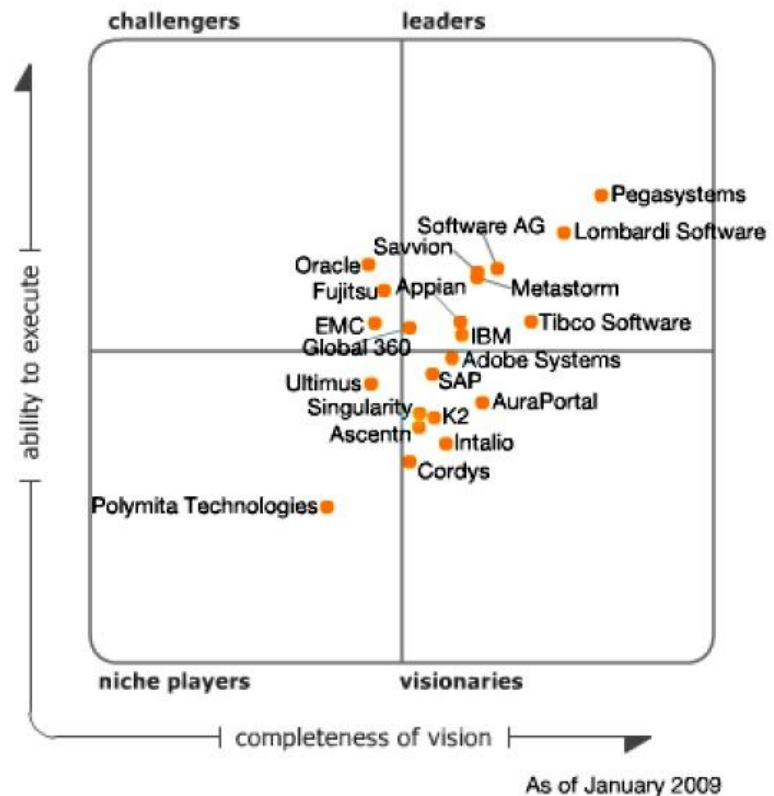
# Big Picture



# Big Picture

- Magic Quadrant - 2009 BPMS
- Including Non-SharePoint Players

Figure 1. Magic Quadrant for Business Process Management Suites



Source: Gartner (February 2009)

# Agenda

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# Designer

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- **SharePoint & Designer 2010**
  - + **Price is Right**
  - + **Lower Learning Curve**
  - + **Improved Granular Control**
  
  - **Limited Flexibility**
  - **Limited Reusability**



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# Custom-Made

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- Visual Studio 2010 & Workflow Foundation
  - + Flexibility
  - + Resource Availability
  - + Familiar IDE
  - Labor-Intensive
  - Deployments
  - Potentially Higher TOC



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# Independent Labels

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- K2
- Nintex
- Ascentn AgilePoint
- Global 360

# Independent Labels

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- K2 blackpearl
  - K2 Designer & Studio
  - K2 Designer for Visual Studio



**K2[blackpearl]<sup>®</sup>4.5**



**K2<sup>®</sup>4.5**



**K2[blackpoint]<sup>®</sup>4.5**

**K2[connect]<sup>®</sup>4.5**

# Independent Labels

- Nintex Workflow 2010
- Nintex Analytics 2010



# Independent Labels

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- Independent Software Vendors (ISV)
  - + Richer Functionality
  - + Lower TOC
  - + Lower Risks
  - Higher Initial Costs
  - Integration Efforts
  - Steeper Learning Curves

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# Recommendations

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- Use SharePoint for Simple Processes
- Select Microsoft BPMS partners
- Leverage COTS Appropriately
- Establish & Enforce Governance
- Provide Training & Support Networks

# Q & A

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# Resources

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## Kenneth Lo's Bookmarks

- <http://delicious.com/kennethlo/bpm>

## Forresrer Research: Finding the Sweet Spot in SharePoint & BPM

- <http://bit.ly/9bNEQq>

## K2

- <http://k2.com>

## Nintex

- <http://nintex.com>

# Contact

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<http://tmcsoftware.com>

<http://klopmp.com>

<http://klopmp.com/twitter>

<http://klopmp.com/linkedin>